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A YEAR IN REVIEW

Happy New Year! 2018 was an amazing and successful year, and we look forward to an even better 2019. Highlights include:

- Over 200% growth of investment sales volume year over year
- Addition of new team members
- Formation of our project management group which oversees renovation projects on behalf of clients
- Expansion of commercial brokerage and residential sales teams
- More than doubling our number of units under management

New Team Members

We are proud to welcome many new team members this year. Read more about our team [HERE](#). Miller Chicago continues to seek additional talented professionals as we grow and we would love your help. If you know of any highly motivated individuals with an interest in real estate, or experienced agents looking for a new opportunity, please send them our [CAREERS LINK](#).



Featured Deals

Sale of a Re-Development Opportunity to Experienced Local Investor

Andrea Miller represented the seller of a [6-unit in West Town on Chicago Avenue](#), in the center of the neighborhood's new gallery and creative hub. The property will be fully renovated and will deliver five residential units above a live/work ground floor gallery space. The buyer, a developer, was procured by Miller Chicago.



Multi-Family Disposition - Lincoln Square

Chris Pezza represented the long-term owner on the sale of a [3-unit building on an over-sized lot in Lincoln Square](#). The property received multiple offers and sold to an owner-occupant with plans to renovate each apartment. This was Pezza's second sale on the block in under a year, both at above market pricing.



Miller Chicag's Full Service Platform Adds Value for 1st Time Investor

Miller Chicago's full service business model and teamwork displayed its efficiencies on [Chicago's South Side](#). Our Investment Sales team worked with the buyers of a package of 2 properties (totaling 14 units), representing the buyers on their first real estate investment purchase. Then, our Asset Management Team was retained as property manager, subsequently bolstering security, curing city violations, renovating vacancies, solving collections issues and raising the overall performance of the property. Economic occupancy at the property has already increased from 50% to 79% in the first 90 days and tenant morale has never been higher.



Sale of Near West Side Townhome

Todd Stephenson represented the seller of a [beautiful townhome in the Near West Side just blocks from the United Center](#). The UC area is one of the fastest growing areas in Chicago and is also the home of the Miller Chicago Headquarters!

Featured Listing

Cafe / Restaurant For Lease - Lathrop Corner Space with Outdoor Patio

We are proud to announce that Miller Chicago has been selected by Related Midwest as the Retail broker for the [historical renovation of their prominent Lathrop development](#). Lathrop's 34-acre site includes 414 apartment units in phase 1 and ultimately will include 1,116 total residences over the next few years. Currently seeking cafe / restaurant users, this corner location has excellent visibility at Damen, Diversey, & Clybourn. The anchor space also includes a private patio for outdoor seating.



SPOTTED

Take a look back at the things Miller Chicago did!



Miller Chicago hosted an open house event at our retail listing at the [Luxe on Chicago in conjunction with West Fest!](#) Thank you to everyone who stopped in to see us and participate in our contest! We had a great time meeting everyone!



Miller Chicago VP [Chris Pezza with Governor Bruce Rauner & Governor Scott Walker](#) at the Illinois Governors Dinner as a guest of the Illinois Realtors.



[Andrea Miller and Nicole Plecas met the governor-elect, JB Pritzker](#) at an event in Logan Square hosted by Masada, a locally owned successful 1st ward independent business. Miller Chicago was founded in the 1st Ward in 2012.



[Congratulations to Moses Hall on another term with Chicago Association of Realtors YPN.](#) This group of young leaders raises money for charities and gives back to the community through groups like the Boys and Girls Club.



Miller Chicago gives Back

[Alexis Cahue and Jessica Sundby represented Miller Chicago](#) at the charity gift wrapping station hosted in conjunction with our client, Atrium at Thompson Center! All proceeds were donated to the Make-A-Wish Foundation of Illinois.

IN THE NEWS



Daily Herald

Elgin Tower Wins 2 Awards

[Elgin Tower won the prestigious Landmarks Illinois Award.](#) With this award, Elgin Tower joins the list of Landmark IL award recipients including the Carling Hotel (another client of Miller Chicago!), London House, Chicago Athletic Association Hotel, and the Wrigley Building.

[Elgin Tower wins Best of the BEST Apartment Communities](#)

CommercialForum Sales Awards

[Andrea Miller won the the CommercialForum](#) Platinum Retail Sales Award and Gold Retail Leasing Award from Chicago Association of Realtors

Bisnow Chicago Deal Feature

Miller Chicago Real Estate has brokered the sale of a [retail/warehouse building in the West Loop, 1009 West Lake St., for \\$3.2M](#). Jose Eduardo Diaz, a broker in Miller Chicago's West Loop office, marketed the property on behalf of the seller, a private owner. The buyer, Shorewood Development, was also represented by Miller Chicago Real Estate.

Industry Recognition

Congratulations to Andrea Miller Lyons and Chris Pezza for being included in the [2018 Who's Who in Chicago Real Estate issue of Chicago Agent Magazine!](#)

How to Stand Out as a Property Manager

Our very own [Chris Pezza was interviewed by the Chicago Association of REALTORS](#) to reflect on his 13 years' experience and provide tips on how to be a better property manager. If you or your clients are in need of an experienced property management or leasing service, let our team do the heavy lifting to bolster your bottom line!

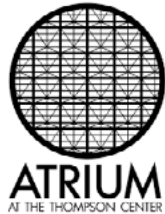


THANK YOU TO ALL OF OUR CLIENTS!

Here are some of our valued partners who have helped make 2018 our best year yet!

To learn more about our clients, please click the logos

DRONEHUB



FORGE Design + Build



NEXT



SugarFixé
PÂTISSERIE

RELATED MIDWEST



LINCOLN
PROPERTY
COMPANY



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